Power-Up Encompass with TRUE

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Encompass

Encompass is an engine for lending – one that powers more homebuying journeys than any other. And like every engine, Encompass needs fuel.

The fuel for lending automation is data – facts and figures about prospective borrowers that Encompass uses to construct loans and inform lending decisions.

Years of development have honed Encompass for high performance. Like the premium gasoline used in sports cars, Encompass performs with maximum speed and efficiency when it is fed with high quality data.
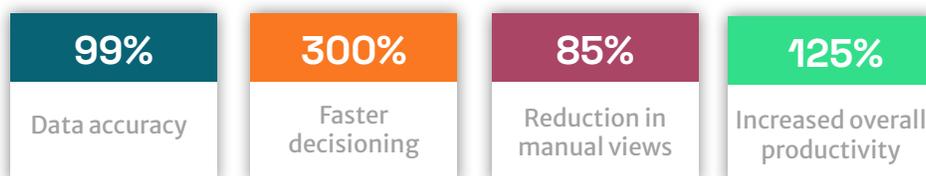
DATA AUTOMATION FOR LENDING AUTOMATION

Capturing quality data is expensive. It takes trained agents many hours to organize and extract relevant information from hundreds of pages of borrowers' documents. Various attempts to lower costs or increase speed have been tried, but the savings have not been worthwhile.

Uniquely, TRUE Data Intelligence uses artificial intelligence (AI) that is trained in the language and lifecycle of lending. Built for Encompass, it goes beyond other solutions to fully automate docs-to-data conversion – rapidly, reliably, and with no humans in the loop. With TRUE, Encompass users gain a fast, affordable, and instantly scalable source of high quality data.
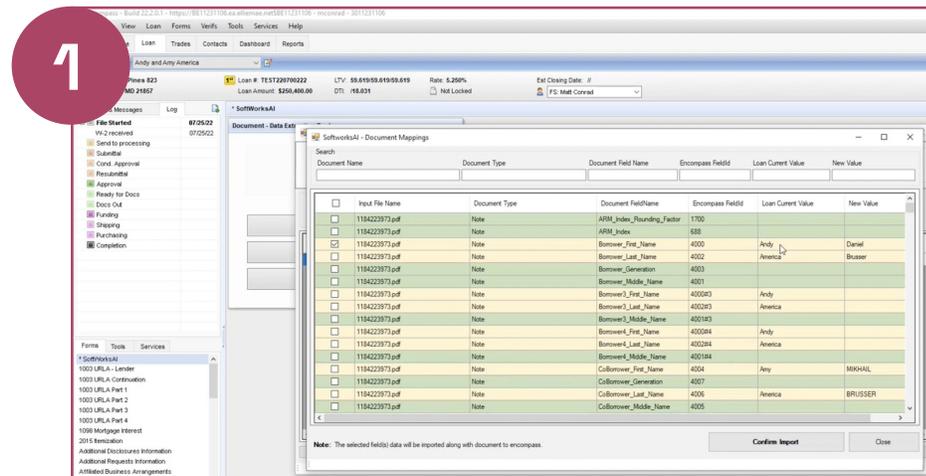
TRUE Optimizes Encompass Outcomes

◆ Faster origination and reduced time to close
◆ Significant improvement to loan risk
◆ Drastically reduced loan manufacturing costs
◆ Enhanced customer experience

99%	**300%**	**85%**	**125%**
Data accuracy	Faster decisioning	Reduction in manual views	Increased overall productivity

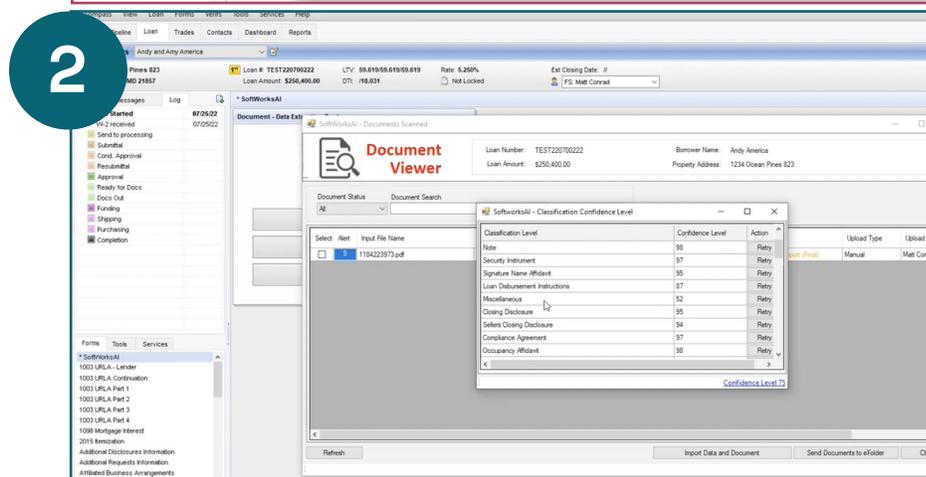# Seamless Encompass Integration

TRUE Data Intelligence is integrated into the open and extensible Encompass platform. It can be activated in minutes, productivity gains can be experienced in as little as one day, and it all takes place within the familiar Encompass environment.
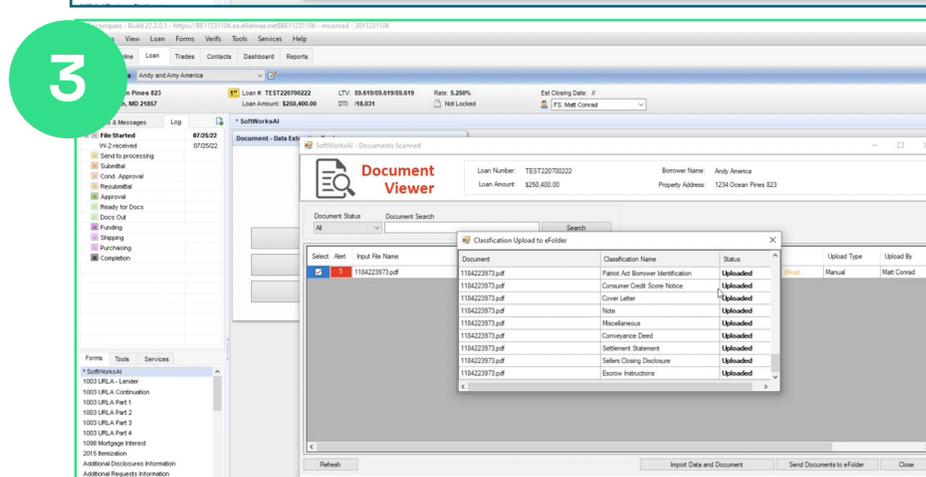
Upload docs, TRUE AI does the rest

1

Upload borrower's documents as a complete folder or file-by-file.

The AI works in minutes, classifying documents and extracting relevant data.

2

A borrower's complete file is presented in a single screen. TRUE maintains a link to the source documents and continually cross-compares with 99% data accuracy.

3

With one click, TRUE data is imported into Encompass for manufacturing. Full automation of docs-to-data conversion saves hours of work.